

Payroll by PaymentEvolution  
is 83% faster than the manual  
system used by Kapadia

Get Started

Rupesh Kapadia  
Partner, Kapadia LLP



EVOLV is an incredible cloud Client Management Studio built for  
Accounting Professionals and their teams

Kapadia LLP

A boutique accounting firm with offices in Toronto and Mumbai, provides accounting, tax,  
financial and consulting services to individuals and small to medium size, private sector,  
owner-managed businesses.

Payroll Comparison



Manual

- ⚠ Expensive
- ⚠ Extremely time-consuming
- ⚠ Error-prone
- ⚠ Financial penalties due to errors



Cloud-Based

- ✓ Up to 50% cheaper
- ✓ 83% faster than manual payrolls
- ✓ Accurate and automated
- ✓ On-time cloud-based

PaymentEvolution Payroll

Up to

83%

faster than manual payrolls

Up to

50%

less than competitors

After personally managing Kapadia's payroll manually for more than a decade, owner Rupesh Kapadia was committed to finding a secure, cloud-based, automated payroll system to replace his Excel-based process. Rupesh's commitment to doing payroll himself had actually been costing his company almost \$4,500 annually in billable hours (30 minutes every two weeks).

"Processing any company's payroll is super-detail oriented and quite frankly, boring, but if you make a mistake, whether it's an inaccurate, late or missed payment, the CRA won't be happy and neither will employees with bills to pay"

A CRA payroll submission that's just one day late is penalized at 10% of what's owed plus interest and Rupesh has seen clients with DIY payroll incur penalties of \$500 to \$1,000. Over the years, it can, and does, add up.



PaymentEvolution Payroll  
25% to 50% less than competitors

"The point is penalties and interest are absolutely avoidable – you must pay the correct amount on the day it's due because the CRA doesn't care how busy you were, if you were on holiday or at a conference," says Rupesh. "If you own your business, that money comes right off your bottom line and out of your own pocket."

Payroll anytime, anywhere, from every modern web browser

Kapadia clearly needed a secure, cloud-based, automated payroll system to handle all payroll tasks precisely, accurately and on-time without input from Kapadia or clients after the initial set-up. PaymentEvolution Payroll lets Kapadia run its own and clients' payroll anytime, anywhere, from any modern web browser.

PaymentEvolution had the necessary capabilities and was 25 to 50% less than competitors like as Ceridian and ADP for comparable services.



"We know that employees get exactly the right take-home pay on pay day. The CRA gets exactly what's due when it is due. PaymentEvolution does payroll 83% faster than an employee ever could and pays for itself within 12 months."

Typically, the cost of Kapadia payroll powered by PaymentEvolution is the equivalent of paying just one CRA penalty for most of Kapadia's clients. Without PaymentEvolution Payroll, Rupesh would have had to hire additional junior staff, pay salaries/benefits, invest in training and development and handle the turnover and other challenges typically associated with employees.

PaymentEvolution Payroll Automates Data  
Import & Export

"PaymentEvolution Payroll really saves us an extraordinary amount of time and effort by handling all CRA updates and the various slips at tax time." Says Rupesh

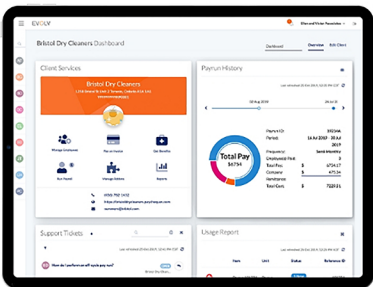
Integration with the various accounting programs used by Kapadia and its clients was also a key consideration. Kapadia itself depends on QuickBooks, but clients needed automated payroll systems that would seamlessly integrate with the likes of Kashoo, FreshBooks, Sage and Xero.

"That's the beauty of automated integration - importing and exporting data eliminates the very real likelihood of data entry errors. It also takes just a fraction of the time – one click – it's done!"

With security breaches making headlines worldwide, Rupesh notes clients inevitably require assurance their employees' confidential information such as Social Insurance Numbers, home addresses and more are absolutely secure. PaymentEvolution Payroll security ensures only approved personnel can access private data.

PaymentEvolution Payroll is so user-friendly and intuitive that Rupesh himself took to it immediately. The company also provided Kapadia staff with up to three hours of training. Since the initial implementation, PaymentEvolution has easily handled employees' questions and provided support remotely. As Rupesh explains it, most people today are fairly technologically and computer savvy and PaymentEvolution Payroll is incredibly straightforward.

"They're available whenever we have a question or require clarification, but it's so easy to use, we've rarely had to reach out," says Rupesh. "The screens don't intimidate or overwhelm users because they are clear and simple."



Accounting firms just like Kapadia can now benefit from PaymentEvolution's new EVOLV platform which supercharges the opportunities for companies that want to grow payroll as a long-term profit center. EVOLV's enhanced functionality, shorter lead times and centralized dashboard make it easier than ever to manage multiple payroll centers with direct deposit and business payment integration. Accountants like Rupesh and his team also appreciate the support available from their dedicated EVOLV account manager.

"We depend on PaymentEvolution Payroll, which is incredibly easy to use, boosts our efficiency and supercharges our profitability, our profitability. All of which contributes to Kapadia's long-term success."